

# **Deutsche Bank Interview Questions and Answers**

The Asia Pacific region has always played an important role in Deutsche Bank's international strategy. Our roots in Asia go back to 1872 when our first branches were opened in Shanghai and Yokohama. Today we employ 16,000 staff in 17 markets in the Asia Pacific

# **Corporate Finance**

As one of the world's leading investment banks, Deutsche Bank's Corporate Finance business provides the full range of integrated investment banking products and services for large-cap and mid-cap corporates, financial institutions, governments, government agencies, hedge funds and financial sponsors.

We recognise that selecting the right investment banking partner is critical - especially in these challenging times. Clients need banking partners who are able to offer stability, insights and global reach. Our relationships are enhanced by industry sector, country and regional expertise, closely aligned to high quality client solutions.

Our client offering includes comprehensive financial advisory - including both buyside and sellside Mergers & Acquisitions (M&A) and restructuring advisory - and capital raising services, underpinned by one of the world's largest and most successful debt and equity capital markets platforms, strong risk management and a global distribution network.

Deutsche Bank provides strategic advice over the full range of advisory services from a global platform with a strong presence in the US, Europe and Asia Pacific enabling us to complete innovative cross-border and regional transactions.

With special emphasis on the ability to initiate, finance and successfully complete complex transactions across product classes, our advisory teams provide innovative solutions for our clients based on advice by industry and product specialists.

### **Client Coverage**

Our commitment to clients combines industry specialisation, serving a broad client-base from all the major sectors, with strong local knowledge in all regions. This is underpinned by an integrated investment banking platform and one of the largest retail distribution networks among global investment banks.

We are dedicated to delivering tailored solutions for large and mid-cap corporates, financial institutions, governments & supranationals and the financial sponsor community. In addition to providing valuable insights, our client service teams, comprising highly qualified experts, give access to the full range of Deutsche Bank's products and services.

Industry Specialisation

Our global reach enables us to focus on local, regional and cross-border transactions across all sectors. Our teams provide innovative solutions and strategic idea development aimed at producing the best possible results for our clients from all industry groups.

There are 10 industry groups: Consumer; Financial Institutions Group; Financial Sponsors (ex-Japan); Healthcare; Industrials; Media & Telecoms; Natural Resources Group; Real Estate, Gaming, Leisure & Lodging; and Technology.

Each industry is covered by senior professionals with specialist experience in advising clients and executing transactions. This provides access to an extensive skill and knowledge base from which to they can leverage.Our dedication and focus, together with an intuitive understanding of cross-sector opportunities, delivers genuinely innovative transactions for our clients.

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### Regions

Deutsche Bank is a global powerhouse with an established presence in Europe, Americas, Japan, Asia Pacific, and Australia/New Zealand.

Bringing together a strong combination of country and Client Coverage, Equity Capital Markets, Advisory, Debt, local sales expertise and industry insight.

We aspire to be the leading global provider of integrated financial solutions for demanding clients by leveraging the full force of our worldwide distribution.

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